



Dear Customer,

19/12/2008

### Refrigerant Price Increases

Global suppliers of refrigerants (Arkema, Du Pont, Honeywell etc) recently announced increases in raw material costs at unprecedented levels. As a result of these cost increases and the decline of the Australian dollar the prices of refrigerants will increase **effective January 19<sup>th</sup> 2009**.

Heatcraft is committed to offering competitive pricing to complement **Gas2Go, Australia's leading refrigerant management system**, and we will continue to offer what we believe to be the best value refrigerant supply package available. We have for some time now absorbed increases where possible however, we are now in a position where these costs must be passed on.

The List price increases will vary by refrigerant type as the raw material compositions are different, and will be in the range of 8% – 24%. In an attempt to utilise existing inventory and lessen the impact on your business we propose the following increases and timing.

	Increase	Effective	Increase	Effective
<b>R134a</b>	10%	19/01/2009	10%	1/02/2009
<b>R404a</b>	12%	19/01/2009	12%	1/02/2009
<b>R410a</b>	12%	19/01/2009	8%	1/02/2009
<b>R407c</b>	12%	19/01/2009	8%	1/02/2009
<b>R507</b>	12%	19/01/2009	8%	1/02/2009
<b>R22</b>	5%	19/01/2009	3%	1/02/2009

Should you have any questions or comments regarding this increase please contact your local Heatcraft representative, or myself directly on (02) 9774 7155 or visit our website, [www.heatcraft.com.au](http://www.heatcraft.com.au)

Yours sincerely,

Leon Miller  
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Heatcraft Australia & New Zealand